Code No: R20A0337

MALLA REDDY COLLEGE OF ENGINEERING & TECHNOLOGY

(Autonomous Institution – UGC, Govt. of India)

IV B.Tech II Semester Regular/Supplementary Examinations, April 2025 Innovation, Start-up & Entrepreneurship

(Common to all branches)										
Roll No										

Time: 3 hours

Max. Marks: 70

Note: This question paper Consists of 5 Sections. Answer FIVE Questions, Choosing ONE

Question from each SECTION and each Question carries 14 marks.

1	\boldsymbol{A}	SECTION-I Define innovation and explain the differences between	BCLL L2	CO(s) CO-I	Marks [7M]
	В	incremental and radical innovation. Discuss inbound and outbound ideation methods and mention their significance.	L2	CO-I	[7M]
2	\boldsymbol{A}	OR Define Entrepreneurship and explain the role of entrepreneurship in economic development.	L2	CO-I	[7M]
	В	Discuss the common characteristics of an entrepreneur. SECTION-II	L2	CO-I	[7M]
3	\boldsymbol{A}	Explain the concept of entrepreneurial stress and its	L2	CO-II	[7M]
	В	impact on business success Discuss the various sources of entrepreneurial motivation.	L2	CO-II	[7M]
		OR			
4	A	Describe the steps in the entrepreneurial decision- making process.	L2	CO-II	[7M]
	В	How do innovation, imagination, and creativity contribute to entrepreneurship	L2	CO-II	[7M]
_		SECTION-III			
5	\boldsymbol{A}	What are the key elements of a business plan? Explain their importance.	L2	CO-III	[7M]
	В	Discuss the significance of market research in business planning.	L2	CO-III	[7M]
	4	OR		CO III	(#N.E)
6	A	Enumerate the financial and technical feasibility aspects to be analysed by start ups.	L2	CO-III	[7M]
	В	Explain the process of idea pitching and its role in fundraising.	L2	CO-III	[7M]
_	4	SECTION-IV	T 4	CC W	(#7.5)
7	A	Describe the key legal requirements for registering a start-up.	L2	CO-IV	[7M]
	В	Discuss the role of intellectual property rights (IPR) in entrepreneurship	L2	CO-IV	[7M]

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8	\boldsymbol{A}	Explain working capital management and its importance in start-ups.	L2	CO-IV	[7M]
	В	Discuss the concept of breakeven analysis with a break even chart.	L2	CO-IV	[7M]
		SECTION-V			
9	\boldsymbol{A}	Describe the growth and development stages of a start-	L2	CO-V	[7M]
		up.			
	\boldsymbol{B}	Explain the benefits of equity financing for new	L2	CO-V	[7M]
		businesses.			
		OR			
10	\boldsymbol{A}	Discuss government initiatives in India for promoting	L2	CO-V	[7M]
		start-ups.			
	\boldsymbol{B}	Explain the concept of business incubation and its	L2	CO-V	[7M]
		benefits for start ups.			
